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Media Release

**FOR IMMEDIATE
RELEASE**

Tuesday, October 1, 2002

For more information on
ENERGY STAR[®] labeled
homes, visit:
www.energystar.gov

Visit
www.excelhomes.com
to see The Hickory
Consortium report:
Modular Systems Design
Test and Evaluation
Results (.pdf)

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TUESDAY, OCTOBER 1, 2002**

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THE HICKORY CONSORTIUM RATES ENERGY EFFICIENCY OF EXCEL HOMES' LIVERPOOL MODEL HOME AS EXCELLENT

**The model located
at Excel Homes' Liverpool Manufacturing Facility
receives ENERGY STAR[®] label from the
Environmental Protection Agency (EPA)**

Liverpool, PA - The Hickory Consortium, an independent group of experienced building professionals and companies, has recently tested the energy efficiency of the *EXCEL* Liverpool model home, and found its performance to be excellent.

The superior energy efficiency of this home has qualified it for an ENERGY STAR[®] label from the EPA. ENERGY STAR is a Government backed symbol for energy efficiency. The ENERGY STAR label is awarded to homes that operate at least 30% more efficiently than a standard home. This efficiency is rated by independent, certified home energy raters, like The Hickory Consortium.

The benefits of ENERGY STAR labeling to the consumer include such things as reduced utility bills, healthier indoor air quality, and lower maintenance costs. An ENERGY STAR labeled home is also typically more comfortable and quiet than a standard home. Building an ENERGY STAR home may qualify the consumer for preferred financing, and provides higher resale value.

EXCEL Homes, the largest modular home manufacturer in the eastern United States, and the nation's fastest growing, enlisted the



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**ENERGY STAR Options
Package Brochure (.pdf)**

Hickory Consortium for help in improving the energy performance of its modular homes. The management of *EXCEL* Homes has enthusiastically endorsed energy efficiency as a way to differentiate their product.

Final testing of the Liverpool model shows a savings of 50% in energy use, 45% in energy cost, 53% in cooling energy use and 70% in heating compared to the same house, built just to meet the Model Energy Code. Translated into dollars, the *EXCEL* model will use \$1,546 per year in energy, heating and cooling costs. The same home built to meet CABO Model Energy Code (1995), would cost an estimated \$2,796 per year. This represents a savings of \$1,250 for the homeowner each year.

EXCEL president Ed Langley calls this increased interest in energy efficiency “a step in the evolution of the modular construction process.” “In the process of having our model home ENERGY STAR labeled, we learned a lot about what it takes to build energy efficient homes” said Langley. “We feel this process has helped us to improve the quality of the product that leaves the plant.”

EXCEL Homes has taken what it learned from this project and incorporated into an ENERGY STAR Options Package brochure. This brochure outlines design considerations, insulation/sealing/ventilation options and builder on-site recommendations for preparing an *EXCEL* Home to be ENERGY STAR labeled. This brochure is available in .pdf format on the *EXCEL* Homes website.